

Retail Solutions



Counter Scales
Self-Service Scales
Hanging Scales
Wrapping Machines
Weigh Price Labeling
Checkout Scales
Retail Software
Retail Service



Weighing Technology and Accessories

For Grocery Stores and Food Retailers

METTLER **TOLEDO**

Perfectly Placed Weighing Solutions for Leading Grocery Retailers

Robust. Intuitive. Reliable. METTLER TOLEDO weighing solutions provide high-quality, integrative weighing technology for the needs of today and the growth of tomorrow.

Globally active with local roots, METTLER TOLEDO is focused on solving customer problems by providing innovative retail technologies that can be integrated into application-specific solutions. Perfectly placed people, products and processes add value to your store's operations by increasing productivity, boosting profits and enhancing the shopping experience.

METTLER TOLEDO weighing solutions play a key role at each point in your fresh management process. From goods receiving to checkout, and at each step in between, METTLER TOLEDO adds value to your operation.

Maximize your employees' potential and improve your organization's processes through innovative products – that's the METTLER TOLEDO vision, and serves as the benchmark for quality and success.

For more information on retail solutions, visit:

► www.mt.com/retail



Fresh Produce

Self-service scales, with their applications for in-store advertising and information sharing, accelerate the checkout process and reduce shrink.



Service Counter

Counter scales enable integrated applications ranging from item management to product information for customers.



Bakery

Weigh price labeling systems support high volume baked goods output for optimal presentation in product display cases.



Contents

4-7

Fresh Department Solutions

Counter, Self-Service and Hanging Scales:
UC Evo Line, Impact Line, bPro Line

8-9

Backroom Solutions

Wrapping and Weigh Price Labeling:
800 Series, 750 Semi-Automatic Wrapper, Step-Saver

10-11

Checkout Solutions

Checkout Scales:
Ariva Line

12-13

Software Solutions

Retail Software:
MT RetailSuite, Made to Order, SmartX, WinDataBack

14-15

Service Solutions

Retail Service:
Care Packages



Backroom

Weighing, wrapping and labeling solutions are designed to be robust and easy-to-clean, integrate with ERP systems, and optimize backroom production processes.



Checkout

From checkout solutions that fully integrate with leading POS and scanner platforms, to basic check weighing applications, our checkout scales offer performance, speed and reliability.



Specialty

Solutions for mobile sales points include portable compact scales with checkout functionality and integrated payment systems for retail opportunities beyond the checkout lane.

Fresh Department Solutions

Counter, Self-Service and Hanging Scales

Whether at the deli counter, the meat and seafood counter, or the ever-growing prepared foods case, the service counter is a critical touch point for your customers. Shoppers are spontaneous and make buying decisions as they wait. That is why our scales actively support your staff in servicing and advising at the point-of-decision.



For more information on counter scales, self-service scales and hanging scales, visit:

▶ www.mt.com/retail



Networking

The ability to integrate with other applications or into existing IT infrastructures is a key feature for our service counter scales featuring open PC technology.



Multiple Features

Our service counter solutions make weighing, price computing, merchandising, customer information management, labeling and portion control simple and efficient.



In-Store Marketing

With capabilities to run visual sales promotions and cross-selling ad campaigns, take advantage of the captive audience as customers wait at the counter.

UC Evo Line

Designed for Current and Future Requirements

The UC Evo Line provides high-performance with color LCD touchscreen and LED backlight with superior in-store marketing capabilities and self-service options. Whether you want to provide expert advice to customers about ingredients or cooking methods, increase sales through cross-selling, or optimize inventory management, the UC Evo Line is the scale family of your choice.

Equipment	UC-CWT Evo CT*	UC-CWQ Evo CT*	UC-GT Evo CT*
Material Number	30084408	30084383; 30104393 (with scanner)	30104395; 30104397 (with scanner)
Operator Touchscreen	12.1" TFT LED SVGA Color Weight: 5-digits; Tare: 5-digits; Unit price: 6-digits; Total price: 6-digits	12.1" TFT LED SVGA Color Weight: 5-digits; Tare: 5-digits; Unit price: 6-digits; Total price: 6-digits	12.1" TFT LED SVGA Color Weight: 5-digits; Tare: 5-digits; Unit price: 6-digits; Total price: 6-digits
Customer Display	12.1" TFT LED VGA Color	5.7" TFT LED SVGA Color	—
RAM Memory (standard/exp)	2 GB (4 GB optional)	2 GB (4 GB optional)	2 GB (4 GB optional)
Mass Storage	250 GB HD or larger	250 GB HD or larger	250 GB HD or larger
Multimedia Applications	SalesPro (std.) DisplayManager (opt.)	SalesPro (std.) DisplayManager (opt.)	SalesPro (std.) DisplayManager (opt.)
Cross Merchandising	SalesPro (std.) DisplayManager (opt.)	SalesPro (std.) DisplayManager (opt.)	SalesPro (std.) DisplayManager (opt.)
Runs Third Party Applications	Yes	Yes	Yes
Operating Systems	Windows® Embedded Standard 7	Windows® Embedded Standard 7	Windows® Embedded Standard 7
Barcode Scanner (optional)	External USB capable	Tower Mount	Screen Mount
Label Roll Size / Width / Capacity	6" / 3" / 150m	6" / 3" / 150m	4" / 2" / 100m

*These products are also available in wireless format.



Self-Service

In addition to the UC-GT Evo CT self-service scale, the UC-CWQ Evo CT and UC-CWT Evo CT can be used as self-service stations for fresh departments.



State-of-the-Art Design

The adjustable-angle customer display and swivel tower on the UC-CWT Evo CT keeps communication between customers and employees flowing.



Energy Efficiency

The UC Evo Line is our "greenest" product line to date, offering tangible energy savings.



UC-CWT Evo CT
Counter Scale

Impact Line

Fully-Featured and Value-Priced

The Impact Line scales are packed with features that deliver unprecedented value. Boost profits, promote in-store marketing messages and provide an outstanding total cost of ownership with the Impact Line.



Impact M
Counter Scale

Equipment	Impact M*	Impact S*
Material Number	30077084	30097939
Operator Touchscreen	10.4" TFT VGA Color; Touch weight: 5-digits; Tare: 5-digits; Unit price: 6-digits; Total price: 6-digits	5.7" QVGA Mono; Touch and tactile weight: 5-digits; Tare: 5-digits; Unit price: 6-digits; Total price: 6-digits
Customer Display	QVGA (320 x 240) Mono	240 x 240 Mono
Housing Base / Top	Cast Alum. / Cast Alum.	Cast Alum. / Plastic
Mass Storage	Compact Flash	Compact Flash
Self-Serve / Scanner	Standard / Optional	Not available
Presets	Expanded	Basic
Label Roll Size / Capacity	6" / 150m	6" / 150m

*These products are also available in wireless format.



Boost Profits

You can save money with each transaction by reducing the weight attributed to the tare. The intuitive user interface reduces training costs and operator errors.



In-Store Marketing

Communicate store promotions and important information to your customers with the large graphic display.



Increased Customer Service

Less time changing labels, less time training on equipment and more uptime with remote services all mean more time for customer service.

bPro Line

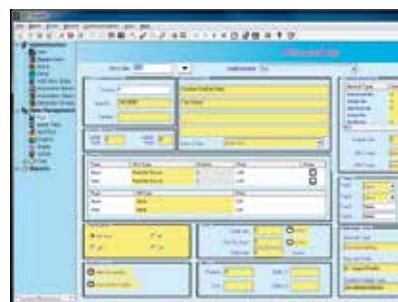
Professional Features at an Affordable Price

The bPro Line provides professional features at an affordable price. The straightforward functionality makes the scales easy to use. Increase sales by running promotions on bPro's large graphical customer display.

Equipment	bPro-T2 Service Counter Scale	bPro-R22 Hand Wrap Station Scale	bPro-H22 Hanging Scale
Material Number	71210789	71211062	72226282
Operator Display	High-resolution backlit dot-matrix; Weight: 5-digits; Tare: 5-digits; Unit price: 6-digits; Total price: 6-digits		
Keypad	<ul style="list-style-type: none">Up to 140 preset keysWashable keypad overlays for hygiene		
Printer	<ul style="list-style-type: none">2" printer for sales receipt/labels. 56 mm max print width.Speed – up to 110 mm/sec. logo printing on sales receipt and label		
Labels	0.98" L x 7.8" L, 2.1" max print width		
Network Interface	Ethernet Standard 100/10 Mbps with 10Base-T RJ45 Connector Jack		
Memory	4 MB application memory with an 8 MB extended memory option		
Available Serial Port	2 serial ports (communication or scanner)		
Security	Databases; Unit setup; Service mode; Price changes; Training mode		
Interfaces	Wireless option, WLAN IEEE802.11b/g		



bPro Hanging Scale
(operator display shown)



Software

The bPro Line of scales includes the bSoft software that can manage all of your data, however big or small, on a PC without the need of an entire IT department.



Hanging Scale

The bPro hanging scale is perfect for wet environments such as seafood counter applications (customer display shown).



Counter Scale

The patented "Light Touch" keyboard and 140 preset keys of the bPro T2 counter scale ensure fast transactions. Graphic displays and a logical menu structure make navigating the scale easy.

Backroom Solutions

Wrapping and Weigh Price Labeling

Flexibility, speed and reliability are critical factors in selecting wrapping and labeling systems for the grocery store's backroom. METTLER TOLEDO wrapping systems professionally weigh, wrap and label fresh meat, fish, seafood, produce and cheese, while saving manpower, film and packaging costs.



For more information on wrapping and weigh price labeling, visit:

► www.mt.com/retail-backroom



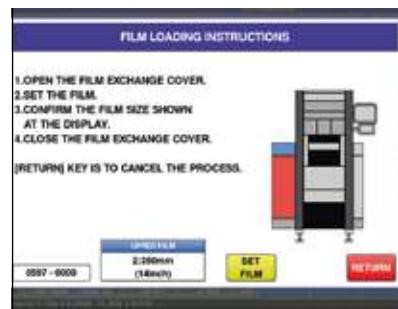
Professional Labels

Retailers benefit from optimal label placement. High quality labels allow for customized design applications and food safety labeling compliance.



Enhanced Productivity

Support production rates of 35 packages per minute with our robust design that provides proven film savings and significant equipment uptime.



Easy Training

Train new employees easier and faster with the easy-to-use, step-by-step on-screen instructions.

Wrapping Machiness

Total Backroom Optimization Assured

No two backrooms are alike. Whether you're processing more than a thousand packages per hour or a few dozen per day, METTLER TOLEDO's weigh, wrap and label solutions give grocery retailers the flexibility to address any volume needs. From fully automated to manually, METTLER TOLEDO offers the equipment to ensure maximum profitability.

Model	880 Auto-Wrapper	750 Semi-Automatic Wrapper	Step-Saver Manual Hand Wrapping Station
Wrapping	Fully Automatic	Semi-Automatic	Manual
Labeling	Automatic	Manual	Manual
Speed	35 packs/min	22 packs/min	10 packs/min



880 Auto Wrapper



880 Auto Wrapper

User-friendly, interactive and highly accurate, the 880 Auto Wrapper offers advanced features such as on-screen prompts, pre-programmable tray and film selections, and ergonomic design for ease-of-use.



750 Semi-Automatic Wrapper

The 750 Semi-Automatic Wrapper provides a cost effective weigh, wrap and label solution for medium-volume retailers.



Step-Saver Manual Wrapper

This economical manual wrap and label system has a small footprint that fits into any location, and is ideal as a secondary system. (shown with 840 Manual Label Printer)

Checkout Solutions

Checkout Scales

The checkout lane at any grocery store requires optimum performance, speed and reliability from the equipment. METTLER TOLEDO checkout scales are fast, easy to install and are compatible with most POS systems and scanners. The rugged design of the Ariva Line of scales and scanners is ideal for use at checkout.



For more information on checkout scales, visit:

▶ www.mt.com/retail-checkout



Perfect Fit

METTLER TOLEDO makes scales that seamlessly integrate with leading POS and scanner platforms.



Sleek Displays

Large numbers, an anti-glare display screen, and a backlit display – which switches off when unused to save energy – ensure good readability.



Special Applications

Low-profile scales are perfect for portion control or manual batch-ing applications.

Ariva Line

Outstanding Transaction Speed

The Ariva family of products brings improved performance, USB capability and increased precision with one-gram resolution available, making it compatible with most point-of-sale systems.

Ariva-S and Ariva-S-Mini	Ariva-H	Ariva-B
Often used in a retail setting where a high-resolution (one-gram) weight is required: <ul style="list-style-type: none">• Frozen Yogurt/Ice Cream• Bulk Foods• Candy and Confectionery• Coffee, Tea, Spices• Pet Foods	Used in applications where a flat surface is desired, such as a customer service counter where only occasional scanning and weighing is needed.	Typically used in the grocery store checkout lane, where weighing combined with high-performance scanning is required.



Ariva-S with Tower Display



Ariva-S and Ariva-S-Mini

The low-profile design and POS connectivity of the Ariva-S and Ariva-S-Mini make it ideal for checkout areas, featuring a higher display option for maximum visibility.



Ariva-H

The Ariva-H combines a fast and reliable scale with a scanner of your choice that can be integrated into your checkout lane. (Shown installed in counter.)



Ariva-B

The Ariva-B scanner scale delivers precise and reliable weighing information, allowing you to efficiently weigh even the smallest quantities.

Software Solutions

Retail Software

Managing fresh foods is one of the greatest challenges a food retailer faces. Your fresh food departments can make a dramatic impact on a shopper's perception of your store brand, and a significant difference in your store's profitability.



For more information on retail software, visit:

► www.mt.com/retail-software

Ordering products, maintaining accurate pricing, controlling inventory and reducing shrink in retail stores are some of the most difficult and labor-intensive functions required of store personnel. Software solutions from METTLER TOLEDO integrate with existing systems to make optimizing price and inventory easy. Centralized item management enables your associates to stay focused on serving your customers and building your brand.

When you implement METTLER TOLEDO software you will enjoy the benefits of a powerful suite of time-tested applications for store receiving, ordering, inventory, fresh item management, traceability and replenishment.

Retail Software

Solutions for Retail Scale Management



MT RetailSuite Software

METTLER TOLEDO RetailSuite is a modular software suite that enables grocery retailers to centrally manage scales and wrapping machines across the store network throughout their entire life cycle.

MT RetailSuite serves as a centralized tool for rapid remote services, as well as network-wide configuration and software updates and consists of the following modules:

- **DistributionManager:** Software and data distribution
- **DisplayManager:** Digital content manager
- **WorkBench:** Touch key PLU assignment
- **GateWay:** Data exchange hub



Made to Order Software

METTLER TOLEDO Fusion scale application with Made to Order functionality offers fresh meal sales associates a user-friendly interface to customize orders, transforming your service counter into a Quick Service Restaurant. With the capability to select or unselect condiments, substitute side dishes and offer upgrade items, the advanced software inputs all details for optimized inventory tracking and increased profitability.



SmartX Software

Making item changes one-by-one at your scales is an expensive way to manage your fresh items. SmartX Software transforms your productivity by allowing you to manage all of your pricing, item descriptions, ingredients, nutrition labeling and COOL on your own schedule. This software was designed to eliminate pricing errors and to simplify compliance with evolving regulations.



WinDataBack Software

This scale configuration software supports the central management of data and configuration relating to METTLER TOLEDO retail scales and prepack systems. It provides an intuitive user interface, direct control and optimized data management.

Service Solutions

Retail Service

METTLER TOLEDO Service understands what it takes to meet your specific business needs. Benefit from the experience of the market leader and ensure optimal equipment uptime, performance, compliance and the expertise necessary to maximize your investment.

Using METTLER TOLEDO installation services ensures that your new equipment is up and running on time, delivering exceptional performance results that meet productivity, quality and regulatory requirements. In your first year of equipment usage, you are covered by METTLER TOLEDO's regular product warranty. So why should you choose Extended Care?

- Faster service
- Higher equipment uptime
- Better performance
- More savings

Extended Care includes all travel expenses, labor and spare parts during the first 24 months following equipment installation. You will also receive priority access to our technical assistance hotline.

For more information on retail service, visit:

► www.mt.com/retail-service

Essential Services At-a-Glance

We provide a broad range of services customized to your needs to support your weighing equipment:



Extended Warranty Benefits

- Extended Care
- Preventive Maintenance
- Technical Hotline Support



Service Care Contracts

- BasicCare
- StandardCare
- ComprehensiveCare
- SoftwareCare



Calibration & Certification

- Periodic Legal Certification
- Verify Legal
- Certify Initial

Preventive Maintenance

For Precision and Reliability

METTLER TOLEDO Care Packages ensure maximum uptime and optimum performance at a fixed price. It gives you privileged access to our extensive expertise by offering a single solution for hardware and software maintenance, consulting and reliability with total budget control.



Coverage	BasicCare	StandardCare	ComprehensiveCare	SoftwareCare
Preventive maintenance <ul style="list-style-type: none">Inspection and cleaning of all mechanical componentsInspection and testing of electronic componentsInspection for wear and damage	●	●	●	
Equipment operational testing	●	●	●	
Preferred service intervention	●	●	●	●
Discounted repair labor	●			
Technical assistance hotline access		●	●	●
Repair labor coverage in case of equipment breakdown		●	●	
Spare parts			●	
Remote support <ul style="list-style-type: none">Support via remote methods such as telephone, email, chat and remote connection toolsQuick response and resolution timesMinimum disturbance of normal business processes				●
Software evolution <ul style="list-style-type: none">Updates to software providing new functionalities and complianceImproves system uptime				●
Calibration and verification	Selected according to requirements and local regulations			



The METTLER TOLEDO GreenMT initiative is a program designed to improve upon our understanding of how our business impacts the environment. The centerpiece of the GreenMT program is the comprehensive measurement of our resource usage and emissions as a means of determining our global carbon footprint. Our products contain no lead or mercury, no hazardous substances and meet all RoHS and WEEE directives. METTLER TOLEDO products are produced in ISO14001 facilities.

As a global company, we understand that our impact extends beyond the walls of our facilities. We will critically examine all options, and make informed decisions that are in the best interest of our company, the communities where we do business and the planet as a whole. We see GreenMT as a critical ingredient for our long-term success. It is based upon our culture of innovation and stability, and our focus on long-term value creation.



**Mettler-Toledo, LLC
USA**

1900 Polaris Parkway
Columbus, OH 43240
Tel. (800) METTLER
(614) 438-4511
Fax (614) 438-4900

Canada

2915 Argentia Road, Unit 6
Mississauga, Ontario L5N 8G6
Tel. (800) 263-6593
Fax. (614) 438-4846

www.mt.com/retail

For more information